

## **Randall A. Kamps**

### **SUMMARY OF QUALIFICATIONS**

Background encompasses over 40 years of diversified experience in financial management, general management, credit, and collections with both large and small operations. As my positions have increased in both scope and responsibility, I have established a firm foundation from which I can contribute to the profitability of any organization. Major areas of expertise are:

**ADMINISTRATION:** Broad based corporate administration credentials. Experienced in financial management - selecting, training and motivating staff, developing and implementing programs and procedures adapted to profitable business activity, coordinating cash flow requirements within operations, directing and maintaining the budget process, financial reporting for management, credit, insurance, legal and government requirements.

**TECHNICAL:** Expertise in cash management, contracting, negotiation, and data processing. Experience includes conversion from manual systems to computer, research and procurement of new computer systems as well as conversions of existing database management systems to others.

### **PROFESSIONAL EXPERIENCE**

- 12/2001 – Present     **IAM, inc.**  
Williamsburg, Michigan  
**President and sole shareholder**  
IAM, inc. is registered with the State of Michigan as an investment advisor firm (RIA). Purchased the assets of Horvath Pension and Financial Services, Inc in 2001.
- 07/2013 – Present     **Retirement LLC Series 2**  
Northbrook, IL  
**Member**, Third party administration and record keeping services. Joined by merger.
- 06/2011 - Present     **Northern Lakes Community Mental Health Authority**  
Traverse City, Michigan  
**Member - Board of Directors**, Active in establishing policy, goals, and objectives for the senior management of the Authority as well as the ongoing review of achievements towards same. Committees served – Managed Care Advisory, Nominating and Leadership Development

- 07/2013 – Present     **Northern Michigan Regional Entity**  
Gaylord, MI  
**Member - Board of Directors**, Vice Chair of the Board. Active in establishing the Entity which serves as the Medicaid PIHP and the Coordinating Agency for Substance Use Disorder Services for 21 counties in Northern Michigan. Active in establishing policy, goals, and objectives for the senior management of the Entity and CA as well as the ongoing review of achievements towards same. Committees served – Executive, SUD Transition
- 11/1996 - 12/2001     **HORVATH PENSION AND FINANCIAL SERVICES, INC.**  
Traverse City, Michigan  
**Pension Specialist**  
Working in association with the owner, specializing in “turnkey” administration of sponsored retirement plans. Service to the plan sponsor encompassed all aspects of qualified plan administration including compliance with government regulations as well as providing investment vehicles which accommodated plan design.
- 09/1992 - 12/1997     **Blue Care Network - Great Lakes**  
Grand Rapids, Michigan  
**Member - Board of Directors**, Active in establishing policy, goals, and objectives for the senior management of the HMO as well as the ongoing review of achievements towards same. Committees served - Finance, Executive. Appointed Chairman of the Board, May 1994
- 11/1986 - 04/1993     **Blue Cross Blue Shield of Michigan**  
Detroit, Michigan  
**Member - Board of Directors**, Active in establishing policy, goals, and objectives for the senior management of the Corporation as well as the ongoing review of achievements towards same. Committees served - Professional and Provider Contract Advisory (Vice Chair), Health Care Cost and Delivery, Pension Advisory, and Credentials.
- 09/1984 - 11/1996     **JanTec Incorporated and TriCraft Corporation**  
Traverse City, Michigan  
**Vice President-Finance** Active in all aspects of the manufacturing businesses with chief responsibilities encompassing management and supervision of all financial and data processing activities of the Companies. Reports directed to Company ownership as a member of the executive staff and board of directors. Other responsibilities encompassed administration of the various legal, insurance, and human resource affairs of the Companies.
- 11/1980 - 09/1984     **Michigan National Bank Grand Traverse**  
Traverse City, Michigan  
**Assistant Vice President**, duties consisted initially of refinancing a major portion of the Bank’s mortgage loans from original rates to current market rates as well as assisting the mortgage system software conversion. Upon completion of same, responsibilities shifted to the marketing of the Bank’s services primarily in the commercial lending area.

- 06/1979 - 11/1980     **Michigan National Bank**  
Grand Rapids, Michigan  
**Loan Officer**, Hired initially to assist in the establishment of a credit department for the Bank's Western Michigan region. As one of the original credit analysts, I had a primary role in implementing the process which trained future bank lenders and managers. Prior to transfer, duties encompassed making and selling commercial mortgages in the secondary market and administration of the Bank's commercial construction loans.
- 06/1977 - 06/1979     **First Interstate Bank of Gallup**  
Gallup, New Mexico  
**Credit Analyst**, Hired initially as a loan collector. Prior to leaving, duties involved establishing a credit department, said assignment was completed prior to my departure.

## **EDUCATION**

- 2016     **The American College**, achieved RICP<sup>®</sup> designation (Retirement Income Certified Professional<sup>®</sup>)
- 2007     **American Society of Pension Professionals and Actuaries**, achieved QKA designation (Qualified 401k Administrator)
- 2005     **The American College**, Fundamentals of Investments for Financial Planning Needs (HS 328), one of eight courses required to earn the ChFC designation
- 2003     **The American College**, Planning for Retirement Needs (HS 326), one of eight courses required to earn the ChFC designation
- 2001     **The American College**, Fundamentals of Estate Planning (HS 330), one of eight courses required to earn the ChFC designation
- 2000     **NASD** – Series Registered 65
- 1997     **NASD** – Series Registered 6 & 63
- 1996     **State of Michigan**, Department of Commerce, Insurance Bureau  
Resident Agent – Qualifications AH, LI, VC
- 1983     **Dale Carnegie**, 8 week course learning self-improvement techniques and public speaking. Received two achievement awards.
- 1979     **Fundamentals of Mortgage Banking and Real Estate Finance**  
School of Mortgage Banking, Course I, sponsored by the Mortgage Bankers Association of America in cooperation with the College of Business Administration, **University of Notre Dame**, South Bend, Indiana

1978

**First Interstate Bank of Oregon**

Portland, Oregon

Six month on the job training regarding the fundamentals of credit analysis and credit department procedures.

1977

**Calvin College**

Grand Rapids, Michigan

**Bachelor of Arts**

Major - Business/Econ with a concentration in accounting and finance.

**OTHER**

Active, past and present, in various civic and religious organizations.

Currently a member in good standing of The American Society of Pension Professionals and Actuaries (ASPPA)

Currently a member in good standing of the National Pension Consultants

Currently a member of Traverse City Rotary - Noon Club (Elected to the Board of Directors for a two year term beginning 7/1/2010)

➤ Paul Harris Fellow

Elder - the Presbyterian Church, Traverse City, Michigan

Board Member, Team Leader Coordinator & Team Leader – Traverse City Community Meal Program

**Excellent personal and professional references available upon request.**