

## Randall A. Kamps

### SUMMARY OF QUALIFICATIONS

Background encompasses over 40 years of diversified experience in financial management, general management, credit, and collections with both large and small operations. As my positions have increased in both scope and responsibility, I have established a firm foundation from which I can contribute to the profitability of any organization. Major areas of expertise are:

**ADMINISTRATION:** Broad based corporate administration credentials. Experienced in financial management - selecting, training and motivating staff, developing and implementing programs and procedures adapted to profitable business activity, coordinating cash flow requirements within operations, directing and maintaining the budget process, financial reporting for management, credit, insurance, legal and government requirements.

**TECHNICAL:** Expertise in cash management, contracting, negotiation, and data processing. Experience includes conversion from manual systems to computer, research and procurement of new computer systems as well as conversions of existing database management systems to others.

### PROFESSIONAL EXPERIENCE

- 12/2001 – Present      **IAM, inc.**  
Williamsburg, Michigan  
**President and sole shareholder**  
IAM, inc. is registered with the State of Michigan as an investment advisor firm (RIA). Purchased the assets of Horvath Pension and Financial Services, Inc in 2001.
- 08/2015 – 04/2022      **Community Mental Health Association of Michigan (CMHAM)**  
Lansing, Michigan  
**Member – Executive Committee**, Active in establishing policy, goals, and objectives for the senior management of the Association as well as the ongoing review of achievements towards same. Committees served – Budget & Finance (Chair), Steering, Contract & Financial Issues. Elected Treasurer in 2018
- 06/2011 – 04/2022      **Northern Lakes Community Mental Health Authority**  
Traverse City, Michigan  
**Member - Board of Directors**, Active in establishing policy, goals, and objectives for the senior management of the Authority as well as the ongoing review of achievements towards same. Committees served – Managed Care Advisory, Nominating and Leadership Development  
Elected Vice Chairman of the Board, December 2018 Elected Chairman of the Board, December 2019

- 07/2013 – 04/2022     **Northern Michigan Regional Entity**  
Gaylord, MI  
**Member - Board of Directors**, Founding member of the NMRE which serves as the Medicaid PIHP and the Coordinating Agency for Substance Use Disorder Services for 21 counties in Northern Michigan. Active in establishing policy, goals, and objectives for the senior management of the Entity and CA as well as the ongoing review of achievements towards same. Committees served – Executive, SUD Transition *Served as Chairman of the Board, January 2017-2020*
- 07/2013 – 1/1/2019     **Retirement LLC Series 2**  
Northbrook, IL  
**Member**, Third party administration and record keeping services. Joined by merger.
- 11/1996 - 12/2001     **HORVATH PENSION AND FINANCIAL SERVICES, INC.**  
Traverse City, Michigan  
**Pension Specialist**  
Working in association with the owner, specializing in “turnkey” administration of sponsored retirement plans. Service to the plan sponsor encompassed all aspects of qualified plan administration including compliance with government regulations as well as providing investment vehicles which accommodated plan design.
- 09/1992 - 12/1997     **Blue Care Network - Great Lakes**  
Grand Rapids, Michigan  
**Member - Board of Directors**, Active in establishing policy, goals, and objectives for the senior management of the HMO as well as the ongoing review of achievements towards same. Committees served - Finance, Executive. *Appointed Chairman of the Board, May 1994*
- 11/1986 - 04/1993     **Blue Cross Blue Shield of Michigan**  
Detroit, Michigan  
**Member - Board of Directors**, Active in establishing policy, goals, and objectives for the senior management of the Corporation as well as the ongoing review of achievements towards same. Committees served - Professional and Provider Contract Advisory (Vice Chair), Health Care Cost and Delivery, Pension Advisory, and Credentials.
- 09/1984 - 11/1996     **JanTec Incorporated and TriCraft Corporation**  
Traverse City, Michigan  
**Vice President-Finance** Active in all aspects of the manufacturing businesses with chief responsibilities encompassing management and supervision of all financial and data processing activities of the Companies. Reports directed to Company ownership as a member of the executive staff and board of directors. Other responsibilities encompassed administration of the various legal, insurance, and human resource affairs of the Companies.

- 11/1980 - 09/1984     **Michigan National Bank Grand Traverse**  
Traverse City, Michigan  
**Assistant Vice President**, duties consisted initially of refinancing a major portion of the Bank's mortgage loans from original rates to current market rates as well as assisting the mortgage system software conversion. Upon completion of same, responsibilities shifted to the marketing of the Bank's services primarily in the commercial lending area.
- 06/1979 - 11/1980     **Michigan National Bank**  
Grand Rapids, Michigan  
**Loan Officer**, Hired initially to assist in the establishment of a credit department for the Bank's Western Michigan region. As one of the original credit analysts, I had a primary role in implementing the process which trained future bank lenders and managers. Prior to transfer, duties encompassed making and selling commercial mortgages in the secondary market and administration of the Bank's commercial construction loans.
- 06/1977 - 06/1979     **First Interstate Bank of Gallup**  
Gallup, New Mexico  
**Credit Analyst**, Hired initially as a loan collector. Prior to leaving, duties involved establishing a credit department, said assignment was completed prior to my departure.

## EDUCATION

- 2016     **The American College**, achieved RICP® designation (Retirement Income Certified Professional®) The [Retirement Income Certified Professional®](#) (RICP®) designation is offered by the American College of Financial Services. The American College of Financial Advisors is the largest nonprofit educational institution devoted to financial services in the nation. It holds the highest level of academic accreditation from the Middle States Commission on Higher Education. For more than 86 years, the College has served as a valued business partner to banks, brokerage firms, and insurance companies. Some of the financial services industry's foremost thought leaders are on the faculty. Graduates and designees of The American College of Financial Services have studied in-depth financial curricula, have passed rigorous exams, and have proven that they not only have the technical knowledge to serve their clients but have sworn to practice ethically and in the best interest of the people they serve.
- 2007     **American Society of Pension Professionals and Actuaries**, achieved QKA designation (Qualified 401k Administrator) The Qualified 401(k) Administrator (QKA) credential is offered by ASPPA. It focuses on 401(k) plan recordkeeping, nondiscrimination testing, and administrative aspects that 401(k) administrators need to know. ASPPA and its three sister organizations — ACOPA, NTSA, and NAPA — comprise the [American Retirement Association](#), the premier national organization for retirement plan professionals in the industry. Based in the Washington, D.C. area, ASPPA is a non-profit professional organization with two major goals: to educate retirement plan

professionals and to create a framework of public policy that gives every working American the ability to have a comfortable retirement.

- 2005      **The American College**, Fundamentals of Investments for Financial Planning Needs (HS 328), one of eight courses required to earn the ChFC designation
- 2003      **The American College**, Planning for Retirement Needs (HS 326), one of eight courses required to earn the ChFC designation
- 2001      **The American College**, Fundamentals of Estate Planning (HS 330), one of eight courses required to earn the ChFC designation
- 2000      **NASD** – Series Registered 65
- 1997      **NASD** – Series Registered 6 & 63
- 1996      **State of Michigan**, Department of Commerce, Insurance Bureau  
Resident Agent – Qualifications AH, LI, VC
- 1983      **Dale Carnegie**, 8 week course learning self-improvement techniques and public speaking. Received two achievement awards.
- 1979      **Fundamentals of Mortgage Banking and Real Estate Finance**  
School of Mortgage Banking, Course I, sponsored by the Mortgage Bankers Association of America in cooperation with the College of Business Administration, **University of Notre Dame**, South Bend, Indiana
- 1978      **First Interstate Bank of Oregon**  
Portland, Oregon  
Six month on the job training regarding the fundamentals of credit analysis and credit department procedures.
- 1977      **Calvin University**  
Grand Rapids, Michigan  
**Bachelor of Arts**  
Major - Business/Econ with a concentration in accounting and finance.

## **OTHER**

Active, past and present, in various civic and religious organizations.

Past member of Traverse City Rotary - Noon Club

- Past Co-Chair of the GOOD WORKS Committee
- Paul Harris Fellow (2X)
- Past member the Board of Directors (7/2010-7/2012)
- Past member of the Board of Directors – Rotary Charities (Club President's appointee)

Elder - the Presbyterian Church, Traverse City, Michigan

Past Board Member, Team Leader Coordinator & Team Leader – Traverse City Community Meal Program

**Excellent personal and professional references available upon request.**